

connected mobile services, including voice mail, text, and signed long-term royalty contracts with important OEM vendors. Collectively, we expect these multi-year, multi-million dollar engagements to provide attractive, recurring revenue streams in future periods.

- Second, we witnessed significant improvements in operating leverage and margins in the quarter. As discussed in recent periods, beginning last year we initiated a number of expense measures and accelerated acquisition synergies to protect operating margins in light of the economic climate. As a result, our margin performance has improved significantly. Non-GAAP operating margins rose to 31.3 percent this quarter compared to 24.0 percent in the second quarter of fiscal 2008. We achieved non-GAAP gross margins of 68.2 percent in the second quarter 2009 compared to 66 percent in the same period last year.

Discussion of Second Quarter Revenues

Total GAAP revenues were \$29.1 million. Total non-GAAP revenues were \$238 million, which include \$96 million of revenues lost to accounting for acquisitions. Non-GAAP speech and imaging revenues were \$227 million and \$141 million, respectively. Geographically, North America contributed 71 percent of non-GAAP revenues and international contributed 29 percent. Total non-GAAP revenues in the second quarter grew 9 percent as reported, from the same quarter last year. (Please see the section below, "Discussion of Non-GAAP Financial Measures," for more details on non-GAAP revenue.)

Healthcare-Dictation Solutions. Non-GAAP revenues for our healthcare dictation offerings were \$105.2 million, up 32 percent, as reported, from the second quarter last year. In particular, we witnessed strong growth in our hosted, on-demand solution and Dragon Medical as organizations work toward meaningful use requirements in conjunction with Healthcare Information Technology (HIT) initiatives. On-premise solutions, which require capital budgets, were sluggish as a growing number of healthcare institutions moved toward our on-demand services. In addition, revenue growth in our on-demand services results from compelling cost benefits and the ongoing pressure for healthcare organizations to improve the quality of clinical documentation. Revenues from Dragon NaturallySpeaking in non-healthcare markets were weak due to a challenging environment for Windows-based software, especially in consumer markets.

Mobile-Enterprise Solutions. Non-GAAP revenues for our enterprise and mobile solutions were \$119.5 million, up slightly, as reported, from the same quarter last year. As with last quarter, we continued to build on our enterprise business in North America and enjoyed strong performance in our hosted, on-demand solutions. This quarter we also recorded the first meaningful revenues associated with our mobile care solutions, including those from the recent \$1A Pin acquisition. Services, maintenance and bookings for solutions to support long-term customer engagements were strong. In mobile, as expected, royalties were down from last year reflecting lower shipments of handsets, cars and navigation devices. However, recent design wins position Nuance to ship on an increasing number of future devices. These demonstrate our increasing technological leadership. In addition, Nuance enjoyed mass market visibility through new consumer electronics from Amazon, Apple, Samsung and TomTom.

Imaging Solutions. Revenues for our PDF and document imaging solutions were \$19.1 million, down 37 percent as reported, from the same quarter last year. The year-over-year decline reflects the continued weakness in Windows-based software sales, as well as reduced sales through channels as Nuance prepares for new product release launches later this fiscal year.

Table: NonGAAP Revenues by Solution

	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
Mobile-Enterprise.....	\$ 110.6	\$ 118.0	\$ 124.8	\$ 131.9	\$ 485.3	\$ 113.4	\$119.5
Organic Growth.....	25%	15%	18%	13%	17%	(10)%	1%
Healthcare Dictation.....	\$ 79.2	\$ 79.6	\$ 85.2	\$ 109.7	\$ 353.6	\$ 114.0	\$105.2
Organic Growth.....	14%	16%	10%	18%	15%	17%	3%
Imaging.....	\$ 19.3	\$ 22.3	\$ 19.2	\$ 19.1	\$ 79.9	\$ 17.0	\$14.1
Organic Growth.....	4%	20%	15%	(6)%	8%	(12)%	(37)%
Total revenue.....	\$ 209.1	\$ 219.9	\$ 229.2	\$ 260.7	\$ 918.8	\$ 244.4	\$ 238.8
Organic Growth.....	18%	16%	14%	14%	15%	1%	(2)%

Table: NonGAAP Revenues by Product, Service and Maintenance

	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
Products.....	\$ 108.2	\$ 107.3	\$ 106.4	\$ 131.5	\$ 453.3	\$ 110.4	\$ 94.2
% of Revenue.....	51%	49%	46%	51%	49%	45%	39%
Services.....	\$ 66.0	\$ 74.5	\$ 84.1	\$ 89.5	\$ 314.1	\$ 91.4	\$ 104.2
% of Revenue.....	32%	34%	37%	34%	34%	38%	44%
Maintenance and Support.....	\$ 34.9	\$ 38.1	\$ 38.7	\$ 39.7	\$ 151.4	\$ 42.6	\$ 40.4
% of Revenue.....	17%	17%	17%	15%	17%	17%	17%
Total revenue.....	\$ 209.1	\$ 219.9	\$ 229.2	\$ 260.7	\$ 918.8	\$ 244.4	\$ 238.8

Discussion of Cost of Revenues and Gross Margins

In Q2 2009, cost of revenue on a non-GAAP basis was approximately \$76.0 million, for a non-GAAP gross margin of 68.2 percent, up from 66.8 percent over the same period last year and down slightly from 70.3 percent in the first quarter of 2009. GAAP cost of revenue and gross margin in the quarter were \$88.4 million and 61.4 percent, respectively. Efficiencies in our hosting and service revenues, coupled with cost controls throughout the business, enhanced GAAP gross margins year-over-year. Year-to-date non-GAAP gross margins were 69.3 percent.

Discussion of Operating Expenses and Margins

In Q2 2009, non-GAAP operating margin was approximately 31.3 percent, up from 24.0 percent over the same period last year and up from 28.8 percent in the first quarter of 2009. GAAP operating margin was 6.7 percent in the second quarter. Operating expenses were favorable in all areas owing to operational efficiencies, cost containment and tightly managed hiring. Improvements in operating margin owe primarily to control measures enacted across the business and continued expense reductions associated with acquisition integrations. Year-to-date non-GAAP operating margins were 30.0 percent.

Balance Sheet and Cash Flow Highlights

Cash and Cash Flow Activities

Nuance reported cash flows from operations of \$49.8 million in the second quarter of 2009, compared with \$41.0 million in the same period last year and \$80.8 million in first quarter of 2009. At the end of Q2 2009, our cash balance was approximately \$42 million. Capital expenditures totalled \$4.0 million and depreciation was \$4.6 million for the three months ended March 31, 2009.

DSOs

In Q2 2009, days sales outstanding (DSO) were 35 days, improved from 38 days in the first quarter 2009 and 44 days from Q2 2008. Please note, we calculate DSOs net of deferred maintenance revenues on a non-GAAP basis.

Discussion of Q3 2009 Guidance and Fiscal Year Outlook

We provide guidance with the expectation that market conditions will remain turbulent and unpredictable for the foreseeable future. Our guidance is adjusted to account for the most recent results. Our guidance seeks to balance the strengths of favorable booking trends observed in Q2, especially strength in hosted and on-demand offerings with unfavorable trends observed in Q2, particularly challenges in capital spending and consumer purchases.

While market conditions remain challenging, we have seen a strengthening pipeline and project increased bookings in both Q3 and Q4 2009. In particular, the favorable trends we have seen in enterprise and healthcare are expected to result in continued growth both on-demand and on-premise bookings based on our continued transition toward solutions selling.

We believe that the trends we have identified for our mobile enterprise business will remain largely consistent for the balance of the year. In mobile, we expect that royalty revenues will remain depressed given reduced shipments of cars, navigation devices and phones. However, we continue to secure additional design wins, signaling increasing leadership broadly in these devices and positioning the company attractively for when the economy begins to recover.

In enterprise, as anticipated, the combination of lower capital purchases and disruption among channel partners continues to hinder our on-premise business. We do, however, anticipate continued strength in our enterprise on-demand, services and support and expect to enjoy growing revenues from our new mobile care offerings. Despite the environment, our North American enterprise business has proven to be somewhat more resilient than we anticipated as our direct solutions selling model has begun to supplant challenges in our historic IVR channels.

In our healthcare business, we have seen a more adverse selling environment for on-premise offerings, due to reduced capital spending in large hospitals and restrictive credit markets. However, we expect Q2 bookings strength in our hosted, on-demand offerings to continue and anticipate improved sales of Dragon Medical in clinical documentation systems and electronic health record implementations.

For Dragon NaturallySpeaking and our imaging products, we expect revenues to be challenged as sales activity through retail and software channels remains low. It is clear that sales of Windows-based software applications broadly are adversely affected by reduced consumer and business spending.

From our results, it is apparent our ongoing commitment to cost containment has brought significant benefits to Nuance's profitability. For the balance of the year, we will maintain our cautious approach toward expenses and will enact additional actions to drive further efficiencies across operations. We expect to see ongoing benefits of our continued actions in the second half of 2009 and expect additional, long-term benefits to our business model as market conditions improve.

With these trends and factors in mind, we are tightening our guidance range for the second half of 2009. This change reflects the more cautious view of revenue growth and increased costs for reduced expenses from our cost and efficiency programs. Our third quarter 2009 and fiscal year 2009 guidance includes:

- ◁ Q3 GAAP: Revenue between \$27.5 million and \$247.5 million and EPS of \$0.00 to \$0.03
- ◁ Q3 Non-GAAP: Revenue between \$25 million and \$255 million and EPS of \$0.23 to \$0.26
- ◁ FY09 GAAP: Revenue between \$954 million and \$974 million and EPS of (\$0.09) to (\$0.02)
- ◁ FY09 Non-GAAP: Revenue of \$1,004 million to \$1,024 million and EPS of \$0.00 to \$1.07

This ends the prepared conference call remarks.

Safe Harbor and Forward-Looking Statements

Statements in this document regarding the future demand for, performance of, and opportunities for growth in Nuance's product offerings and solutions in healthcare and dictation, revenue and imaging, anticipated expense reduction activities, Nuance revenue and earnings projections for the third fiscal quarter of 2009, Nuance's financial performance during the remainder of fiscal 2009, and Nuance managements' future expectations, beliefs, goals, plans or prospects constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements that are not statements of historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," or "estimates" or similar expressions) should also be considered to be forward looking statements. There are a number of important factors that could cause actual results or events to differ materially from those indicated by such forward-looking statements, including: fluctuations in demand for Nuance's existing and future products; economic conditions in the United States and abroad; Nuance's ability to control and successfully manage its expenses and cash position; the effects of competition, including pricing pressure; possible changes in Nuance's products and technologies; the ability of Nuance to successfully integrate operations and employees of acquired businesses; the ability to realize anticipated synergies from acquired businesses; and the other factors described in Nuance's report on Form 10K for the fiscal year ended September 30, 2008 and Nuance's quarterly reports on Form 10Q filed with the Securities and Exchange Commission. Nuance disclaims any obligation to update any forward-looking statements as a result of developments occurring after the date of this document.

The information included in this press release should not be viewed as a substitute for full GAAP financial statements.

Discussion of Non-GAAP Financial Measures

Management utilizes a number of different financial measures, both GAAP and non-GAAP, in analyzing and assessing the overall performance of the business, for making operating decisions and for forecasting and planning for future periods. We consider the use of GAAP revenue helpful in understanding the performance of our business, as it excludes the purchase accounting impact on acquired deferred revenue and other acquisition-related adjustments to revenue. We also consider the use of GAAP earnings per share helpful in assessing the organic performance of the continuing operations of our business. By organic performance we mean performance as if we had owned an acquired asset in the same period a year ago. By continuing operations we mean the ongoing results of the business excluding certain unplanned costs. While our management uses these GAAP financial measures as a tool to enhance their understanding of certain aspects of our financial performance, our management does not consider these measures to be a substitute for, or superior to, the information provided by GAAP revenue and earnings per share. Consistent with this approach, we believe that disclosing GAAP revenue and non-GAAP earnings per share to the readers of our financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP revenue and earnings per share, allows for greater transparency in the review of our financial and operational performance. In assessing the overall health of the business during the three months ended March 31, 2009 and 2008 and, in particular, in evaluating our revenue and earnings per share, our management has either included or excluded items in three general categories, each of which are described below.

Acquisition-Related Revenue and Cost of Revenue.

The Company provides supplementary non-GAAP financial measures of revenue which include revenue related to acquisitions, primarily from Phillips Speech Recognition Systems and iGen, that would otherwise have been recognized but for the purchase accounting treatment of these transactions. Non-GAAP revenue also includes revenue that the Company would have otherwise recognized had the Company not acquired intellectual property and other assets from the same customer during the quarter.

Because GAAP accounting requires the elimination of these revenues, GAAP results alone do not fully capture all of the Company's economic activities. These GAAP adjustments are intended to reflect the full amount of such revenues. The Company includes GAAP revenue and cost of revenue to allow for more complete comparisons to the financial results of historical operations, forward looking guidance and the financial results of peer companies. The Company believes these adjustments are useful to management and investors as a measure of the ongoing performance of the business because the Company historically has experienced high renewal rates on maintenance and support agreements and other customer contracts, although we cannot be certain that customers will renew these contracts. Additionally, although acquisition related revenue adjustments are recurring with respect to past acquisitions, the Company generally will incur these adjustments in connection with any future acquisitions.

Acquisition-Related Expenses.

In recent years, the Company has completed a number of acquisitions, which result in operating expenses which would not otherwise have been incurred. The Company provides supplemental GAAP financial measures which exclude certain expense items resulting from acquisitions to allow more accurate comparisons of the financial results to historical operations, forward looking guidance and the financial results of less acquisitive peer companies. These items are included in the following categories: (i) acquisition-related transition and integration costs; (ii) amortization of intangible assets; (iii) in process research and development; and (iv) costs associated with the investigation of the financial results of acquired entities. These categories are further discussed as follows:

(i) *Acquisition-related transition and integration costs.* The Company excludes transition and integration costs such as retention and earnout bonuses for employees from acquisitions. The Company does not consider these expenses to be related to the organic continuing operation of its business, and believes it is useful to management and investors to understand the effects of these items on total operating expenses. Although acquisition-related transition and integration costs are recurring with respect to past acquisitions, the Company generally will incur these expenses in connection with any future acquisitions.

(ii) *Amortization of intangible assets.* The Company excludes the amortization of intangible assets from non-GAAP expense and income measures. These amounts are inconsistent in amount and frequency and are significantly impacted by the timing and size of acquisitions. Providing a supplemental measure which excludes these charges allows management and investors to evaluate results "as if" the acquired intangible assets had been developed internally rather than acquired and, therefore, provides a supplemental measure of performance in which the Company's acquired intellectual property is treated in a comparable manner to its internally developed intellectual property. The Company believes that it is important for investors to understand that the use of intangible assets contributed to revenue earned during the periods presented and will contribute to future periods. Amortization of intangible assets that relate to past acquisitions will recur in future periods until such intangible assets have been fully amortized. Future acquisitions may result in the amortization of additional intangible assets.

(iii) *In-Process research and development.* The Company excludes expenses associated with acquired in process research and development from GAAP expense and income measures. These amounts are inconsistent in amount and frequency and are significantly impacted by timing, size and nature of acquisitions. Providing a supplemental measure which excludes these charges allows management and investors to evaluate results "as if" the acquired research and development had been conducted internally rather than acquired. Although expenses associated with acquired in process research and development are generally not recurring with respect to past acquisitions, the Company may incur these expenses in connection with any future acquisitions.

(iv) *Costs associated with the investigation of the financial results of acquired entities.* The Company excludes expenses incurred as a result of the investigation and, if necessary, restatement of the financial

results of acquired entities. The Company also incurs legal and other professional services fees for nonrecurring compliance and regulatory matters associated with acquisitions. The Company does not consider these expenses to be related to the organic continuing operations of the acquired businesses, and believes providing a supplemental non-GAAP measure which excludes these items allows management and investors to consider the ongoing operations of the business both with, and without, such expenses. Although these expenses are not recurring with respect to acquisitions, the Company may incur these expenses in connection with any future acquisitions.

Non-Cash Expenses.

The Company provides non-GAAP information relative to the following non-cash expenses: (i) stock based compensation; (ii) certain accrued interest; and (iii) certain accrued income taxes. These items are further discussed as follows:

(i) *Stock-based compensation.* Because of varying available valuation methodologies, subjective assumptions and the variety of award types, the Company believes the exclusion of share-based payments allows for more accurate comparisons of operating results to peer companies, as well as to times in the Company's history when share-based payments were more or less significant as a portion of overall compensation than in the current period. The Company evaluates performance both with and without these measures because compensation expense related to stock compensation is typically non-cash and the options granted are influenced by factors such as volatility and risk-free interest rates that are beyond the Company's control. The expense related to stock awards is generally not controllable in the short term and can vary significantly based on the timing, size and nature of awards granted. As such, the Company does not include such charges in operating plans. Stock-based compensation will continue in future periods.

(ii) and (iii) *Certain accrued interest and income taxes.* The Company also excludes certain accrued interest and certain accrued income taxes because the Company believes that excluding these non-cash expenses provides senior management as well as other users of the financial statements, with a valuable perspective on the cash-based performance and health of the business, including the current and projected liquidity. These non-cash expenses will continue in future periods.

Other Expenses.

The Company excludes certain other expenses that are the result of other, unplanned events to measure operating performance as well as current and future liquidity both with and without these expenses. Included in these expenses are items such as acquisition-related restructuring and other charges (credits), net. These events are unplanned and arose outside of the ordinary course of continuing operations. The Company assesses operating performance with these amounts included, but also excluding these amounts; the amounts relate to costs which are unplanned, and therefore by providing this information the Company believes management and the users of the financial statements are better able to understand the financial results of what the Company considers to be organic continuing operations.

The Company believes that providing the non-GAAP information to investors, in addition to the GAAP presentation, allows investors to view the financial results in the way management views the operating results. The Company further believes that providing this information allows investors to not only better understand the Company's financial performance but, more importantly, to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance.

Financial Tables Follow

Nuance Communications, Inc.
Condensed Consolidated Statements of Operations
(in thousands, except per share amounts)
Unaudited

	Three months ended		Six months ended	
	March 31		March 31	
	2009	2008	2009	2008
Revenue:				
Product and licensing	\$ 87,025	\$ 94,254	\$ 172,600	\$ 192,190
Professional services, subscription and hosting	103,004	72,203	193,196	134,623
Maintenance and support	39,116	36,845	80,183	71,513
Total revenue	<u>229,145</u>	<u>203,302</u>	<u>445,979</u>	<u>398,326</u>
Cost of revenue:				
Product and licensing	9,051	10,686	17,808	22,271
Professional services, subscription and hosting	62,781	56,443	121,263	101,267
Maintenance and support	7,137	8,908	14,180	16,353
Amortization of intangible assets	9,409	7,759	17,427	12,746
Total cost of revenue	<u>88,378</u>	<u>83,796</u>	<u>170,678</u>	<u>152,637</u>
Gross profit	<u>140,767</u>	<u>119,506</u>	<u>275,301</u>	<u>245,689</u>
Operating expenses:				
Research and development	27,766	30,908	58,779	58,753
Sales and marketing	50,369	56,766	111,615	112,773
General and administrative	27,902	28,074	58,159	53,309
Amortization of intangible assets	19,034	14,155	36,382	25,654
Restructuring and other charges, net	250	3,326	2,348	5,478
Total operating expenses	<u>125,321</u>	<u>133,229</u>	<u>267,283</u>	<u>255,967</u>
Income (loss) from operations	15,446	(13,723)	8,018	(10,278)
Other expense, net	<u>(9,377)</u>	<u>(12,299)</u>	<u>(14,888)</u>	<u>(26,543)</u>
Income (loss) before income taxes	6,069	(26,022)	(6,870)	(36,821)
Provision (benefit) for income taxes	<u>(998)</u>	<u>769</u>	<u>10,613</u>	<u>5,394</u>
Net income (loss)	<u>\$ 7,067</u>	<u>\$ (26,791)</u>	<u>\$ (17,483)</u>	<u>\$ (42,215)</u>
Net income (loss) per share:				
Basic	<u>\$ 0.03</u>	<u>\$ (0.13)</u>	<u>\$ (0.07)</u>	<u>\$ (0.21)</u>
Diluted	<u>\$ 0.03</u>	<u>\$ (0.13)</u>	<u>\$ (0.07)</u>	<u>\$ (0.21)</u>
Weighted average common shares outstanding:				
Basic	<u>250,656</u>	<u>206,348</u>	<u>243,283</u>	<u>200,280</u>
Diluted	<u>269,187</u>	<u>206,348</u>	<u>243,283</u>	<u>200,280</u>

Nuance Communications, Inc.
Supplement Financial Information - GAAP to Non-GAAP Reconciliations
(in thousands, except per share amounts)
Unaudited

	Three months ended		Six months ended	
	March 31		March 31	
	2009	2008	2009	2008
GAAP revenue	\$ 229,145	\$ 203,302	\$ 445,979	\$ 398,326
Acquisition-related revenue adjustments: product & licensing	7,154	12,999	31,953	23,218
Acquisition-related revenue adjustments: professional services, subscription and hosting	1,210	2,262	2,450	5,797
Acquisition-related revenue adjustments: maintenance and support	1,281	1,305	2,851	1,579
Non-GAAP revenue	<u>\$ 238,790</u>	<u>\$ 219,868</u>	<u>\$ 483,233</u>	<u>\$ 428,920</u>
GAAP cost of revenue	\$ 88,378	\$ 83,796	\$ 170,678	\$ 152,637
Cost of revenue from amortization of intangible assets	(9,409)	(7,759)	(17,427)	(12,746)
Cost of revenue adjustments: product & licensing (1,2,3)	(5)	373	(11)	337
Cost of revenue adjustments: professional services, subscription and hosting (1,2,3)	(2,711)	(2,826)	(4,368)	(2,990)
Cost of revenue adjustments: maintenance & support (1,2,3)	(249)	(620)	(335)	(1,020)
Non-GAAP cost of revenue	<u>\$ 76,004</u>	<u>\$ 72,964</u>	<u>\$ 148,537</u>	<u>\$ 136,218</u>
GAAP gross profit	\$ 140,767	\$ 119,506	\$ 275,301	\$ 245,689
Gross profit adjustments	22,019	27,398	59,395	47,013
Non-GAAP gross profit	<u>\$ 162,786</u>	<u>\$ 146,904</u>	<u>\$ 334,696</u>	<u>\$ 292,702</u>
GAAP income (loss) from operations	\$ 15,446	\$ (13,723)	\$ 8,018	\$ (10,278)
Gross profit adjustments	22,019	27,398	59,395	47,013
Research and development (1, 2)	3,373	6,227	6,526	10,210
Sales and marketing (1, 2)	6,454	7,307	14,557	13,450
General and administrative (1, 2)	8,089	8,073	17,791	14,823
Amortization of intangible assets	19,034	14,155	36,382	25,654
Restructuring and other charges, net	250	3,326	2,348	5,478
Non-GAAP income from operations	<u>\$ 74,665</u>	<u>\$ 52,763</u>	<u>\$ 145,017</u>	<u>\$ 106,350</u>
GAAP provision (benefit) for income taxes	\$ (998)	\$ 769	\$ 10,613	\$ 5,394
Non-cash taxes	4,356	(235)	(1,955)	(3,060)
Non-GAAP provision for income taxes	<u>\$ 3,358</u>	<u>\$ 534</u>	<u>\$ 8,658</u>	<u>\$ 2,334</u>
GAAP net income (loss)	\$ 7,067	\$ (26,791)	\$ (17,483)	\$ (42,215)
Cost of revenue from amortization of intangible assets	9,409	7,759	17,427	12,746
Amortization of intangible assets	19,034	14,155	36,382	25,654
Non-cash share-based payments (1)	18,015	23,244	35,002	38,419
Non-cash interest expense, net	1,493	1,726	2,938	3,031
Restructuring and other charges, net	250	3,326	2,348	5,478
Non-cash income taxes	(4,356)	235	1,955	3,060
Purchase accounting adjustment - cost of revenue (3)	(499)	(1,135)	(644)	(2,291)
Purchase accounting adjustment - revenue (3)	9,645	16,566	37,254	30,594
Acquisition-related transition and integration costs (2)	3,365	2,571	9,230	6,028
Non-GAAP net income	<u>\$ 63,423</u>	<u>\$ 41,656</u>	<u>\$ 124,409</u>	<u>\$ 80,504</u>
GAAP weighted average common shares outstanding - diluted	269,187	206,348	243,283	200,280
Adjustment for shares that are dilutive on a non-GAAP basis	-	23,370	18,601	24,347
Non-GAAP weighted average common shares outstanding - diluted	<u>269,187</u>	<u>229,718</u>	<u>261,884</u>	<u>224,627</u>
GAAP net income (loss) per share - diluted	\$ 0.03	\$ (0.13)	\$ (0.07)	\$ (0.21)
Adjustment for net income per share on a non-GAAP basis	0.21	0.31	0.55	0.57
Non-GAAP net income per share - diluted	<u>\$ 0.24</u>	<u>\$ 0.18</u>	<u>\$ 0.48</u>	<u>\$ 0.36</u>

Nuance Communications, Inc.
Supplement Financial Information - GAAP to Non-GAAP Reconciliations, continued
(in thousands)
Unaudited

	Three months ended		Six months ended	
	March 31		March 31	
	2009	2008	2009	2008
(1) Non-cash share-based payments				
Cost of product and licensing	\$ 4	\$ 10	\$ 6	\$ 14
Cost of professional services, subscription and hosting	3,147	3,416	4,927	5,021
Cost of maintenance and support	275	580	425	906
Research and development	2,937	5,520	5,627	9,104
Sales and marketing	6,228	6,523	13,559	11,563
General and administrative	5,424	7,195	10,458	11,811
Total	\$ 18,015	\$ 23,244	\$ 35,002	\$ 38,419
(2) Acquisition-related transition and integration costs				
Cost of product and licensing	\$ 1	\$ (2)	\$ 1	\$ -
Cost of professional services, subscription and hosting	27	164	(11)	(91)
Cost of maintenance and support	10	40	10	114
Research and development	436	707	899	1,106
Sales and marketing	226	784	998	1,887
General and administrative	2,665	878	7,333	3,012
Total	\$ 3,365	\$ 2,571	\$ 9,230	\$ 6,028
(3) Acquisition-related adjustments				
Revenue	\$ 9,645	\$ 16,566	\$ 37,254	\$ 30,594
Cost of product and licensing	-	(381)	4	(351)
Cost of professional services, subscription and hosting	(463)	(754)	(548)	(1,940)
Cost of maintenance and support	(36)	-	(100)	-
Total	\$ 9,146	\$ 15,431	\$ 36,610	\$ 28,303

Nuance Communications, Inc.
Supplemental Financial Information GAAP to Non-GAAP Reconciliations continued
(in millions)
Unaudited

<u>Total Revenues</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$195.0	\$203.3	\$216.7	\$253.5	\$868.5	\$216.8	\$229.1
Adjustment.....	\$14.1	\$16.6	\$12.5	\$7.2	\$50.3	\$27.6	\$9.7
Non-GAAP Revenues.....	<u>\$209.1</u>	<u>\$219.9</u>	<u>\$229.2</u>	<u>\$260.7</u>	<u>\$918.8</u>	<u>\$244.4</u>	<u>\$238.8</u>
<u>Mobile-Enterprise Revenues</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$98.3	\$101.9	\$113.7	\$124.9	\$438.8	\$99.8	\$114.5
Adjustment.....	\$12.3	\$16.1	\$11.1	\$7.0	\$46.5	\$13.6	\$5.0
Non-GAAP Revenues.....	<u>\$110.6</u>	<u>\$118.0</u>	<u>\$124.8</u>	<u>\$131.9</u>	<u>\$485.3</u>	<u>\$113.4</u>	<u>\$119.5</u>
<u>Healthcare-Dictation Revenues</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$77.4	\$79.1	\$84.0	\$109.3	\$349.8	\$100.0	\$100.6
Adjustment.....	\$1.8	\$0.5	\$1.2	\$0.4	\$3.8	\$14.0	\$4.6
Non-GAAP Revenues.....	<u>\$79.2</u>	<u>\$79.6</u>	<u>\$85.2</u>	<u>\$109.7</u>	<u>\$353.6</u>	<u>\$114.0</u>	<u>\$105.2</u>
<u>Product and Licenses Revenues</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$97.9	\$94.3	\$96.4	\$125.8	\$414.4	\$85.6	\$87.0
Adjustment.....	\$10.3	\$13.0	\$10.0	\$5.7	\$38.9	\$24.8	\$7.2
Non-GAAP Revenues.....	<u>\$108.2</u>	<u>\$107.3</u>	<u>\$106.4</u>	<u>\$131.5</u>	<u>\$453.3</u>	<u>\$110.4</u>	<u>\$94.2</u>
<u>Professional Services, Hosting and Subscription Revenue</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$62.4	\$72.2	\$82.3	\$88.6	\$305.5	\$90.2	\$103.0
Adjustment.....	\$3.6	\$2.3	\$1.8	\$0.9	\$8.6	\$1.2	\$1.2
Non-GAAP Revenues.....	<u>\$66.0</u>	<u>\$74.5</u>	<u>\$84.1</u>	<u>\$89.5</u>	<u>\$314.1</u>	<u>\$91.4</u>	<u>\$104.2</u>
<u>Maintenance and Support Revenues</u>	Q1 2008	Q2 2008	Q3 2008	Q4 2008	FY 2008	Q1 2009	Q2 2009
GAAP Revenues.....	\$34.7	\$36.8	\$38.0	\$39.1	\$148.6	\$41.1	\$39.1
Adjustment.....	\$0.2	\$1.3	\$0.7	\$0.6	\$2.8	\$1.5	\$1.3
Non-GAAP Revenues.....	<u>\$34.9</u>	<u>\$38.1</u>	<u>\$38.7</u>	<u>\$39.7</u>	<u>\$151.4</u>	<u>\$42.6</u>	<u>\$40.4</u>

Nuance Communications, Inc.
Condensed Consolidated Balance Sheets
(in thousands)
Unaudited

ASSETS	<u>March 31, 2009</u>	<u>September 30, 2008</u>
Current assets:		
Cash and cash equivalents	\$ 420,982	\$ 261,540
Marketable securities	-	56
Accounts receivable and unbilled receivables, net	182,179	217,999
Inventories, net	8,503	7,152
Prepaid expenses and other current assets	34,953	28,536
Total current assets	<u>646,617</u>	<u>515,283</u>
Land, building and equipment, net	51,898	46,485
Goodwill	1,794,861	1,655,773
Intangible assets, net	647,874	585,023
Other assets	40,206	43,635
Total assets	<u>\$ 3,181,456</u>	<u>\$ 2,846,199</u>
 LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt and capital leases	\$ 6,902	\$ 7,006
Contingent and deferred acquisition payments	58,511	113,074
Accounts payable and accrued expenses	149,205	133,616
Deferred and unearned revenue	147,600	118,902
Other short term liabilities	10,031	9,166
Total current liabilities	<u>372,249</u>	<u>381,764</u>
Long-term portion of debt and capital leases	891,271	894,184
Long-term deferred revenue	20,985	18,134
Other long term liabilities	122,939	127,209
Total liabilities	<u>1,407,444</u>	<u>1,421,291</u>
Stockholders' equity	<u>1,774,012</u>	<u>1,424,908</u>
Total liabilities and stockholders' equity	<u>\$ 3,181,456</u>	<u>\$ 2,846,199</u>

Nuance Communications, Inc.
Reconciliation of Supplemental Financial Information
GAAP and non-GAAP Revenue and Net Income (Loss) per Share Guidance
(in thousands, except per share amounts)
Unaudited

	Three months ended June 30, 2009	
	Low	High
GAAP Total revenue	\$ 237,500	\$ 247,500
Acquisition-related revenue adjustments	7,500	7,500
Total Non-GAAP revenue	\$ 245,000	\$ 255,000
GAAP net income (loss), per share	\$ (0.00)	\$ 0.03
Cost of revenue from amortization of intangible assets	0.03	0.03
Amortization of intangible assets	0.07	0.07
Non-cash share-based payments	0.06	0.06
Acquisition-related transition and integration costs	0.02	0.02
Restructuring and other charges, net	-	-
Non-cash interest expense, net	0.00	0.00
Non-cash income taxes	0.02	0.02
Purchase accounting adjustment - cost of revenue	(0.00)	(0.00)
Acquisition-related revenue adjustments	0.03	0.03
Non-GAAP net income (loss), per share	\$ 0.23	\$ 0.26
Shares used in computing non-GAAP net income (loss) per share:		
Weighted average common shares: basic	264,047	264,047
Weighted average common shares: diluted	281,170	281,170

Nuance Communications, Inc.
Reconciliation of Supplemental Financial Information
GAAP and non-GAAP Revenue and Net Income (Loss) per Share Guidance
(in thousands, except per share amounts)
Unaudited

	Twelve months ended September 30, 2009	
	Low	High
GAAP Total revenue	\$ 954,000	\$ 974,000
Acquisition-related revenue adjustments	50,000	50,000
Total Non-GAAP revenue	\$ 1,004,000	\$ 1,024,000
GAAP net income (loss), per share	\$ (0.09)	\$ (0.02)
Cost of revenue from amortization of intangible assets	0.14	0.14
Amortization of intangible assets	0.27	0.27
Non-cash share-based payments	0.27	0.27
Acquisition-related transition and integration costs	0.06	0.06
Restructuring and other charges, net	0.01	0.01
Non-cash interest expense, net	0.02	0.02
Non-cash income taxes	0.15	0.15
Purchase accounting adjustment - cost of revenue	(0.01)	(0.01)
Acquisition-related revenue adjustments	0.18	0.18
Non-GAAP net income (loss), per share	\$ 1.00	\$ 1.07

Shares used in computing non-GAAP net income (loss) per share:

Weighted average common shares: basic	256,603	256,603
Weighted average common shares: diluted	272,070	272,070

###